



Retirement Income Masters Secrets of the Pros (Paychecks and Playchecks)

Tom Hegna

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This book is a MUST READ for any Financial Advisor working in the Retirement Income arena. Tom Hegna found 14 of the top Retirement Income Masters in the country. Each chapter focus's on a different Master. How do THEY do it? What do THEY say? How do THEY explain key retirement concepts and solutions to clients? This book will give you powerful words, language and stories to use with your own clients and prospects. This is part 2 of the Paychecks and Playchecks series by Tom Hegna.

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