



SKIRTworking: How to Network Using SKIRT

Michelle Alberda, Michelle Balog, Stacey Fleece

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The careers of Michelle Alberda, Michelle Balog, and Stacey Fleece all began at different times, but they came together over seven years ago when they began honing their business networking skills and building on referrals. These savvy women wanted to capitalize on this networking power exponentially, while teaching other small businesswomen the techniques to accelerate their business growth. The idea for SKIRTworking was born out of this collective desire. After reading this book, you will develop the skills to: Build your business entirely through networking by capitalizing on contacts you already have in your database. Effectively use women's natural relationship-building skills to take your career to the next level and beyond. Expand your production in the most efficient and cost-effective manner. Develop and manage your own networking group to support and help others grow in their business.

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