



# Some Assembly Required - Third Edition

*Thom Singer*

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## **Some Assembly Required - Third Edition** Thom Singer

Now in the Third Edition, this book from author Thom Singer shares a proven philosophy about how to build a network of business contacts and empower professionals to grow their career through cultivating long-term and mutually beneficial relationships.

Whether you want to excel in your current job or position yourself for a new opportunity, it's hard to make that leap on your own. Anyone can train themselves to build powerful relationships, regardless of their comfort level in social interactions.

In a world where products and services are becoming commodities, having the advantage of being liked is becoming more and more critical to professional success. You will learn easy ways to:

- Meet people and develop friendships
- Stand apart from the crowd by having a signature gesture
- Write memorable follow up notes
- Put others at ease in a social networking situations
- Remember names and other pertinent information on demand
- Keep track of who you've met and what makes them special
- Make yourself a Go To Person in your industry
- And always show gratitude to those who help you succeed.

Turn your network into real dollars and reach your business goals.

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